
Intercontinental Real Estate Corporation

Presents:

U.S. Real Estate Investment Fund, LLC (US REIF)

INTERCONTINENTAL

REAL ESTATE CORPORATION

INTERCONTINENTAL

REAL ESTATE CORPORATION

Firm Overview

The Firm's History

1960s

Established in 1959 with a primary focus on general contracting and engineering. Founder Petros A. Palandjian undertook large-scale public-bid construction projects that ranged from road construction, airports and hotels to churches, libraries and elderly and college housing projects.

1970s

Evolved from a large-scale construction company to a regional real estate development firm with the competitive advantage of superior in-house construction capability. In this era, Intercontinental solidified its position as one of the region's premier construction companies, while embarking on an investment program that focused on complex development and value-added real estate opportunities.

1980s

Vertically integrated into asset management, construction management, property management, finance, brokerage and consulting services. On its foundation of construction and development expertise, Intercontinental undertook projects for its own portfolio and for third party investors. Applied value-added skills to a diverse range of property types; office, residential, hotel and resort, industrial, leisure/entertainment, retail and mixed-use properties.

1990s-Present

Intercontinental's core business is private equity real estate investment management and advisory services.

- **SEC Registered Investment Adviser**
- **Developed, built, managed and owned more than \$10B of commercial real estate**
- **Offices in Boston, New York, Orlando, Denver, Los Angeles, Atlanta, and Minneapolis**
- **102 employees**
- **Qualified Professional Asset Manager (QPAM)**
- **\$6.4B in Assets Under Management**

Executive Committee



Peter Palandjian
Chairman & Chief Executive Officer
Investment Committee Member

Peter Palandjian oversees Intercontinental's affiliated operating companies, with primary responsibility for Investment Strategy and Institutional Relationships.

Mr. Palandjian earned his B.A. from Harvard College and his MBA from the Harvard Business School.

Joined Intercontinental in 1993



Paul J. Nasser
Chief Financial Officer & Chief Operating Officer
Investment Committee Member

Paul J. Nasser manages the firm's resources across investment and operating disciplines. As CFO and COO, he oversees Accounting, Finance, Investor Relations, Performance Reporting, Marketing, Human Resources, Information Technology and Administration.

Mr. Nasser received his B.A. in Urban Planning from the University of Rhode Island and his MBA from Suffolk University.

Joined Intercontinental in 2000



Thomas Taranto
Chief Investment Officer
Investment Committee Member

Tom Taranto manages and directs all aspects of Intercontinental's acquisitions, asset and portfolio management business. He also directs Intercontinental's disposition program and oversees the property management division.

Mr. Taranto received his B.S. in Business Management from Bentley University.

Joined Intercontinental in 1984

Key Professionals



Devin Sullivan

Director, Institutional Services

Devin Sullivan is responsible for developing and servicing Intercontinental's client and consultant relationships with a primary focus on the Public Fund sector.

B.A. in Government from Hamilton College



Bart Weinstein, CAIA

Director, Institutional Services/Research

Bart Weinstein is responsible for working with institutional clients and investment consultants. Mr. Weinstein performs financial analysis and research for the firm.

Mr. Weinstein holds the Chartered Alternative Investment Analyst designation and is a member of the CAIA Association. B.A. from Cornell University



Peter Hapgood

Director, Institutional Services

Peter Hapgood is responsible for establishing and maintaining Intercontinental's client and consultant relations with a primary focus on the public fund sector in Florida.

B.A. in Public Administration from Nichols College and his M.A. from American International College



Matthew Harrington, CAIA

Director, Institutional Services

Matthew Harrington is responsible for developing and servicing Intercontinental's client and consultant relationships.

Mr. Harrington holds the Chartered Alternative Investment Analyst designation and is a member of the CAIA Association. B.S. from Babson College Master of Business Administration from Northeastern University



James S. Beloff

Senior Managing Director, Institutional Services

James S. Beloff is responsible for developing and servicing Intercontinental's client and consultant relationships and has nearly twenty years of experience in the institutional investment sector.

B.A. from University of North Dakota



Ross Vaillancourt

Consultant Relations Officer, Institutional Services

Ross Vaillancourt is a member of the Institutional Services group, with a particular focus on developing and servicing relationships with the investment consultant community. Mr. Vaillancourt spearheads the Request for Proposals (RFP's) efforts internally and supports the Institutional Services Group from a client service perspective.

B.A. from Seattle Pacific University

Key Professionals



David Carella
Director, Corporate Finance

Dave Carella directs Corporate finance including non-fund accounting, bank reconciliation, accounts payables/receivables, payroll and benefits.

Associate in Science Degree from Quincy College and Bachelor of Science Degree in Accounting and Finance from Bridgewater State University.



Judy Chien
Fund Controller

Judy Chien is the Controller for Intercontinental's U.S. Real Estate Investment Fund, LLC. She produces financial statements for fund reporting, oversees external audit services, and implements and maintains proper internal controls.

B.B.A. in Accounting from University of Georgia



Steve Centrella
Senior Director, Acquisitions
Investment Committee Member

Steve Centrella is responsible for the sourcing, analysis and execution of acquisition opportunities throughout the mid west and south regions of the U.S.

B.A. Lake Forest College



Michael Keyes
Director, Acquisitions
Investment Committee Member

Michael Keyes is responsible for the sourcing, analysis and execution of acquisition opportunities throughout the north east region of the U.S.

B.A. Brown University, M.B.A. from the Tuck School at Dartmouth College



Jessica Levin
Director, Acquisitions
Investment Committee Member

Jessica Levin is responsible for the sourcing, analysis and execution of acquisition opportunities throughout the western region of the U.S.

B.A. from the University of Wisconsin-Madison



Alissa Crafa
Director, Research & Portfolio Analysis
Investment Committee Member

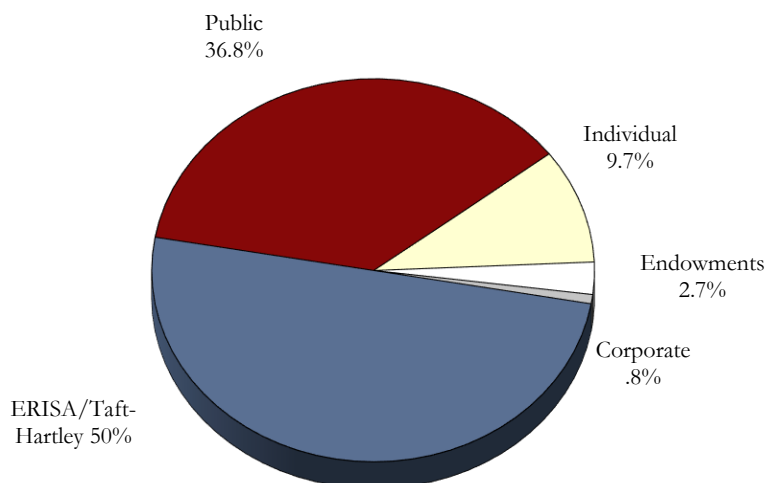
Alissa Crafa is responsible for financial modeling and analysis for the firm's investments in addition to performing market research for acquisitions, dispositions and portfolio analysis. B.A. in Mathematics with a concentration in Business from the University of Connecticut.

Intercontinental Institutional Clients (Partial List)

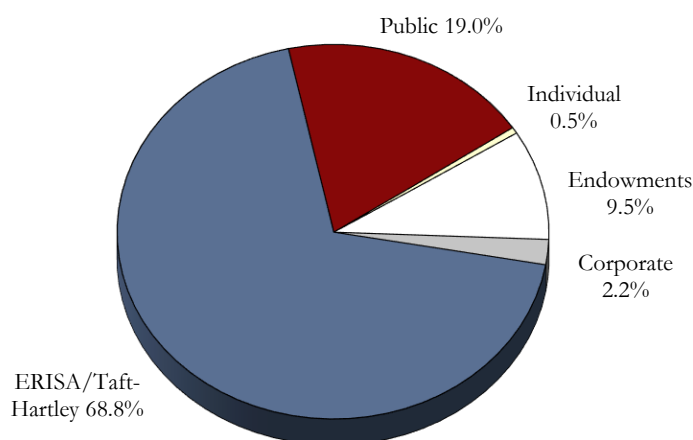
- 8th District Electrical (CO)
- Ann Arbor Employees' (MI)
- Barnstable County Ret. Sys. (MA)
- Beltin Corporation (C.R.)
- Boston Plasterers & Cement Masons Local #534 (MA)
- Chicago Regional Carpenters (IL)
- City of Atlanta Police & Fire (GA)
- City of Bradenton Fire (FL)
- City of Lakeworth General (FL)
- City of Tarpon Springs Fire (FL)
- Brockton Contributory (MA)
- Carpenters of Illinois (IL)
- Catholic Foreign Mission Society (NY)
- Chicago District Counsel of Laborers (IL)
- Construction Industry Laborers (KS)
- Deerfield Beach Fire (FL)
- Deerfield Beach Police (FL)
- East Lake Tarpon Fire (FL)
- Flint Plumbing & Piping Industry (MI)
- Fort Worth Employees (TX)
- Hampshire County Ret. Sys. (MA)
- Haverhill Ret. Sys. (MA)
- Hialeah Police (FL)
- H.N.S Management Co. (CT)
- Hollywood Police & Fire (FL)
- Holyoke Contributory (MA)
- Hospital and Healthcare Employees (PA)
- Howard University (DC)
- IBEW Local #25 (NY)
- IBEW Local #99 (RI)
- IBEW Local #103 (MA)
- International Brotherhood Local 854 (NY)
- International Union of Bricklayers and Allied Craftworkers (IL)
- IFEBP (WI)
- Inter-Local GCIU (IL)
- Iron Workers' Mid-America (IL)
- Iron Workers of New England (MA)
- Iron Workers St. Louis District Counsel (MO)
- I.U.O.E. Eastern PA and DE (PA)
- Kaiser Permanente (CA)
- Lakeland Police (FL)
- Lowell Ret. Sys. (MA)
- Macomb County Employees (MI)
- Mass. Bay Transportation Authority (MA)
- Mass. Housing and Finance Agency (MA)
- Massachusetts Laborers (MA)
- The Meijer Foundation (MI)
- Memphis Light Gas and Water Division (TN)
- Middlesex Ret. Sys. (MA)
- Minneapolis Retail Meat Cutters & Food Handlers (MN)
- Miramar Police (FL)
- Town of Natick Contributory (MA)
- National Elevator Industry (PA)
- N.E. Teamsters & Trucking Industry (MA)
- New England Carpenters (MA)
- New Haven Police & Fire (CT)
- New Jersey Carpenters (NJ)
- New Orleans Firefighters (LA)
- New York Carpenters (NY)
- Norfolk County Ret. Sys. (MA)
- Northern Cal Employers (CA)
- North Naples Fire (FL)
- Omaha Construction Industry (NE)
- Operating Plasterers' & Cement Masons (MD)
- Oregon Sheet Metal Workers (OR)
- Outstate Michigan Trowel Trades (MI)
- Palm Beach Gardens Fire (FL)
- Pipefitters Local #537 (MA)
- Plumbers Local #200 (NY)
- Plumbers & Pipefitters National (VA)
- Plymouth County Retirement System (MA)
- Plymouth Contributory Ret. Sys. (MA)
- PRIT Core Realty Holdings (MA)
- Public School Teachers of Chicago (IL)
- Punta Gorda Fire (FL)
- Roofers and Waterproofers Local 33 (MA)
- Roofers, Waterproofers & Allied Workers Local 154 (NY)
- Southern Nevada Laborers (NV)
- State of Boston Retirement System (MA)
- St. Cloud General, Police & Fire (FL)
- St. Lucie County Fire (FL)
- St. Lucie County General (FL)
- Sterling Heights Police & Fire (MI)
- Tallahassee Memorial Healthcare (FL)
- Taunton Contributory (MA)
- Taylor Police & Fire (MI)
- TDT Capital, Inc (MA)
- Teamsters Local #237 (NY)
- Teamsters Local #710 (IL)
- Teamsters Local #25 (MA)
- Temple Terrance Police & Fire (FL)
- Transit Employees (DC)
- Titusville General (FL)
- Titusville Police & Fire (FL)
- United Brotherhood of Carpenters (DC)
- Unite Here Health (IL)
- UFCW and Employers Pension Plan (WI)
- Vero Beach Fire (FL)
- Waterford Township Police & Fire (MI)
- West Virginia Laborers (WV)
- West Palm Beach Police (FL)
- Westland Police & Fire (MI)
- Weymouth Ret. Brd. (MA)
- Wichita Falls Firemen (TX)
- Winter Springs General (FL)
- Woburn Retirement System (MA)
- Worcester Retirement System (MA)

U.S. REIF Investor Breakdown

Equity Diversification by Headcount



Equity Diversification by Dollar Amounts



Advisory Board

- **William W. Bain, Jr.** is the founder of Bain & Company, a world-wide consulting firm; the extraordinarily successful Bain Capital, a venture capital firm; and Bain, Willard Companies, a private equity firm.
- **Warren A. Henderson** is the founder and CEO of Mosaic, a global equity investment advisory firm. Mr. Henderson is a former principal and head of Public Fund Services at State Street Global Advisors.
- **Thomas P. O'Neill, III** is the Chairman of O'Neill & Associates, a large government relations and public affairs firm. Mr. O'Neill is the former Lieutenant Governor of Massachusetts and a member of the Board of Trustees of Boston College.
- **Joseph Nolan** is a Senior Vice President for Eversource Energy, the largest energy delivery company in New England. Mr. Nolan serves on the boards of directors of the New England Council and Boston Children's Hospital Trust and is also active in the communications and government relations committees of the Edison Electric Institute.
- **Dr. Lou Moret** brings over 30 years experience in politics, administration and finance and has a diverse record of service on boards of for-profit and non-profit organizations. Dr. Moret served on the \$230 Billion CalPERS Board of Administration, and has successfully completed the Directors Education and Certification Program at U.C.L.A. Prior to joining CalPERS, he was the longest serving appointed member in the history of the Los Angeles Fire and Police Pension Board, where he gained a wealth of knowledge in the areas of finance and investment.
- **Kevin P. Stringer** is the General Secretary Treasurer emeritus for the International Union of Elevator Construction (IUEC) and a retired member of IUEC Local 1, New York/New Jersey. Mr. Stringer's career in the elevator industry began in 1965. Currently, Mr. Stringer serves as a Union Plus Trustee for the AFL-CIO, an Advisory Board member for the Made In America Conference, and an Appointed IUEC liaison for the Global Conferences on Labor.
- **John Agenbroad** brings over 30 years of experience as a trustee, board member, and executive chair to various pension boards and labor councils including National Pension Fund GCC/IBT, Inter Local Pension Fund of Teamsters, Cincinnati ALF-CLO Labor Council, and Dayton AFL-CIO. Mr. Agenbroad has been the Mayor of Springboro, Ohio for 15 years, and also serves as a member of the Springboro Planning Commission, Finance Committee, Legal Committee, and Strategic Planning Committee. Mayor Agenbroad is a retired Marine and a Purple Heart recipient who now serves as State Commander and State Finance Officer of the Military Order of the Purple Heart.
- **John Jarger** brings over 35 years of experience as a member of the United Brotherhood of Carpenters and Joiners of America. Additionally, he has spent 23 years serving as a representative of the Chicago Regional Council of Carpenters, most recently as the Marketing Director. As an active board member, Mr. Jarger has held various positions with the Metropolitan Builders Association of Greater Milwaukee, The Builder's Fund, St. Louis and The Building Trades United Pension Trust Fund in Wisconsin. Mr. Jarger has found sources of capital to complete financing for 21 new construction real estate development projects with an aggregate total development cost of approximately \$1 billion dollars. Mr. Jarger received his BA in Accounting and MBA from Dominican University.

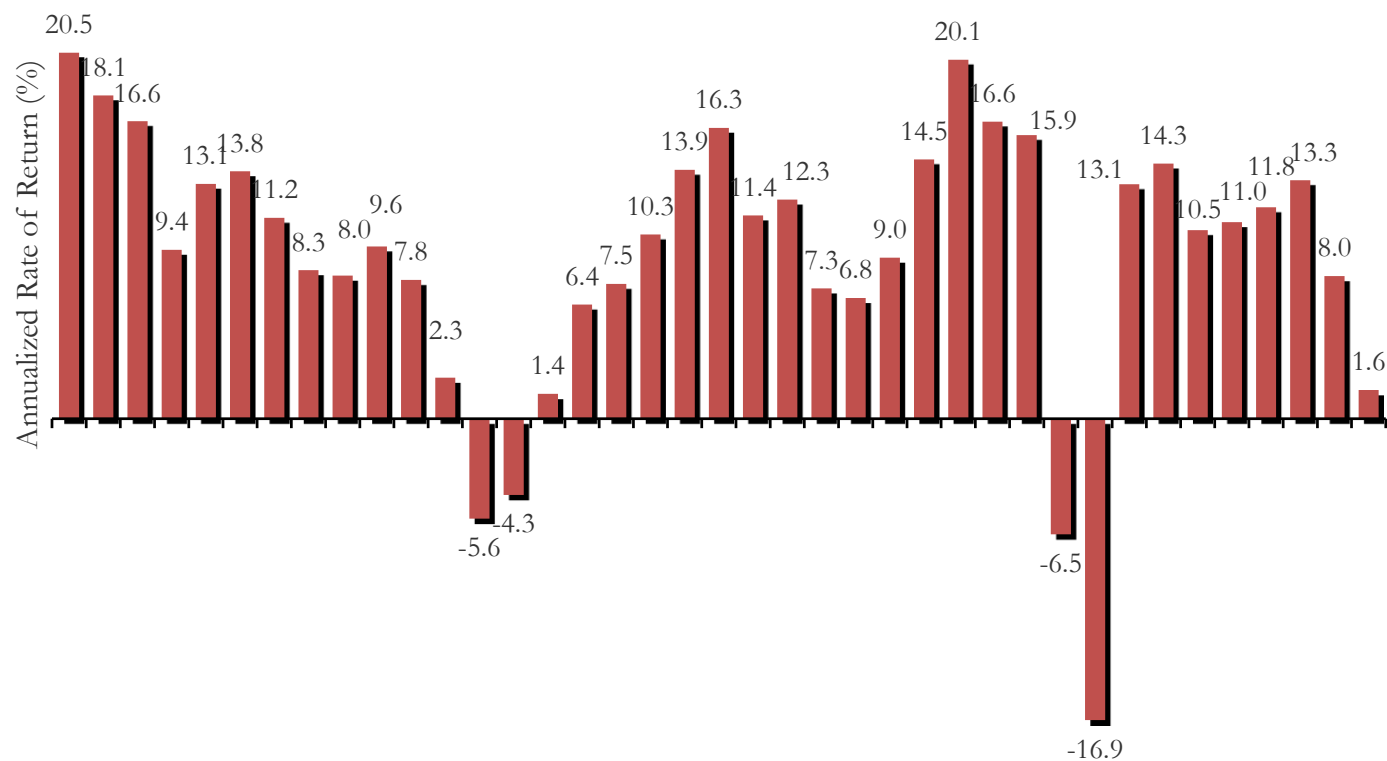
U.S. Real Estate Investment Fund, LLC (U.S. REIF)

Fund Summary

Structure:	▪ Delaware, limited liability company ▪ Open-ended commingled investment vehicle
Strategy:	▪ Multi-disciplinary investment strategy targeting an average annual income return in excess of 5% and a total return in excess of 10% ▪ Foundation of “yield driven” property assets ▪ Portfolio will be diversified geographically ▪ United States and Canada ▪ All property types (office, multi-family, industrial, retail, etc.)
Key Criteria:	▪ Liquidity – redemption available on a quarterly basis ▪ Portfolio leverage target of 50% ▪ 100% of Fund assets appraised independently each quarter (Altus Group serves as Appraisal Manager) ▪ Debt is marked to market (Derivative Advisors, LLC) each quarter ▪ No lock-out period ▪ Dividend Reinvestment available (“DRIP”)
Current Status:	▪ Fund NAV: \$3.5 billion ▪ Fund GAV: \$6.2 billion ▪ Undrawn Capital (signed): \$205 million ▪ 264 Active Investors ▪ Investment by Intercontinental employees: \$47,352,253 ▪ 114 Portfolio Investments ▪ Firm AUM: \$6.4 billion

Historical NCREIF: Total Returns

NCREIF PROPERTY INDEX – *TOTAL RETURN*
As of 03/31/17



'79'80'81'82'83'84'85'86'87'88'89'90'91'92'93'94'95'96'97'98'99'00'01'02'03'04'05'06'07'08'09'10'11'12'13'14'15'16'17

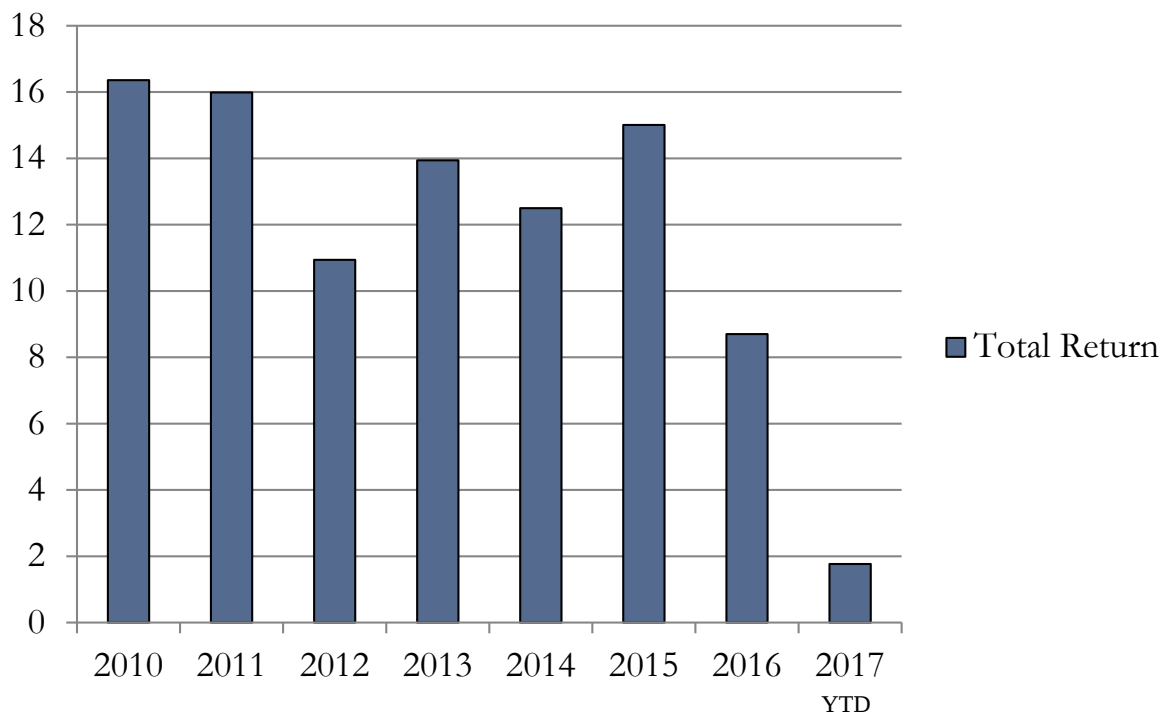
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Sources: NCREIF

Core Real Estate Has Led the Way Out of the Recession, but.... What is most attractive today?

- “Flight to Quality” post recession (past 5+ years)
- Core real estate has enjoyed above average return over the past 3+ years (see below)
- As is typical out of a recession, Core-Plus has been slower to recover, but is now positioned to outperform for the near to mid-term
- Core-Plus funds positioned to invest new client commitments within one to two quarters providing exposure to today’s attractive market characteristics

**Core-Only
Total Return**



Debt Summary

Top U.S. REIF Lenders



Sovereign



Debt Maturity Schedule

<u>Year</u>	<u>Total % Maturing⁽¹⁾</u>
2017	3.97%
2018	2.67%
2019	7.87%
2020	8.12%
2021	12.69%

(1) 28% of debt maturing in 2017 has extension options, 64% in 2018, 70% in 2019, and 0% thereafter.

Weighted Average Cost of Debt	3.8%
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Weighted Average Cost of Fixed-Rate Debt	4.0%
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Weighted Average Cost of Floating-Rate Debt	2.7%
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Debt: 82.0% Fixed Rate

LTV: 41.2%

Portfolio Research

Lease Expiration Schedule

<u>Year</u>	<u>Total % Expiring (sf)</u>
2017	5.1%
2018	5.7%
2019	8.2%
2020	8.2%
2021	6.5%

Note: Multi-family, Assisted Living, Hotel, and Operating Center assets are not included in the above figures. The above percentages are weighted by market value.

Weighted Average Portfolio Occupancy

<u>Property Type</u>	<u>% Occupied</u>
Office	90.9%
Healthcare	100.0%
Retail	85.5%
Industrial	87.0%
Multifamily	93.6%
<u>Senior Living</u>	<u>91.1%</u>
Total	91.6%

Note: The above percentages are value-weighted and are calculated using asset values gross of debt adjusted for ownership share.

Fund Performance

<u>1Q17</u>		
	Intercontinental U.S. REIF	NCREIF ODCE
Income	1.29%	1.07%
Appreciation: RE	0.02%	N/A
Appreciation: Debt	0.38%	N/A
Appreciation: Total	0.40%	0.71%
Total	1.69%	1.77%

<u>4Q16</u>		
	Intercontinental U.S. REIF	NCREIF ODCE
Income	1.17%	1.07%
Appreciation: RE	1.02%	N/A
Appreciation: Debt	3.46%	N/A
Appreciation: Total	4.48%	1.04%
Total	5.64%	2.11%

<u>3Q16</u>		
	Intercontinental U.S. REIF	NCREIF ODCE
Income	1.18%	1.12%
Appreciation: RE	2.36%	N/A
Appreciation: Debt	0.24%	N/A
Appreciation: Total	2.60%	0.94%
Total	3.78%	2.07%

<u>2017 Year-to-Date</u>		
	Intercontinental U.S. REIF	NCREIF ODCE
Income	1.29%	1.07%
Appreciation: RE	0.02%	N/A
Appreciation: Debt	0.38%	N/A
Appreciation: Total	0.40%	0.71%
Total	1.69%	1.77%

US REIF returns are leveraged gross of fees. The above returns are calculated at the Fund level and may not be reflective of the actual performance returns experienced by any one investor. Past performance is not a guarantee of future results and it is important to understand that investments of the type made by the Fund pose the potential for loss of capital over any time period. According to the Fund's valuation policy, prior to its first appraisal, all acquired investments shall be valued at cost plus capital expenditures and the new investment will join the annual valuation cycle within 12 months following the acquisition date. Since inception returns commence at the beginning of the first full year of the Fund's life.

Fund Performance

<u>1 YR</u>		
	Intercontinental U.S. REIF	NCREIF ODCE
Income	5.05%	4.45%
Appreciation:RE	4.15%	N/A
Appreciation: Debt	3.90%	N/A
Appreciation: Total	8.18%	3.75%
Total	13.53%	8.34%

<u>3 YR</u>		
	Intercontinental U.S. REIF	NCREIF ODCE
Income	5.23%	4.70%
Appreciation:RE	6.84%	N/A
Appreciation: Debt	1.16%	N/A
Appreciation: Total	8.07%	6.83%
Total	13.61%	11.79%

<u>5 YR</u>		
	Intercontinental U.S. REIF	NCREIF ODCE
Income	5.37%	4.93%
Appreciation:RE	7.44%	N/A
Appreciation: Debt	1.15%	N/A
Appreciation: Total	8.66%	6.78%
Total	14.38%	11.98%

<u>7 YR</u>		
	Intercontinental U.S. REIF	NCREIF ODCE
Income	5.55%	5.20%
Appreciation:RE	7.27%	N/A
Appreciation: Debt	0.34%	N/A
Appreciation: Total	7.63%	7.96%
Total	13.50%	13.49%

<u>Since Inception</u>		
	Intercontinental U.S. REIF	NCREIF ODCE
Income	5.57%	5.30%
Appreciation:RE	-1.10%	N/A
Appreciation: Debt	1.09%	N/A
Appreciation: Total	0.04%	-0.48%
Total	5.61%	4.81%

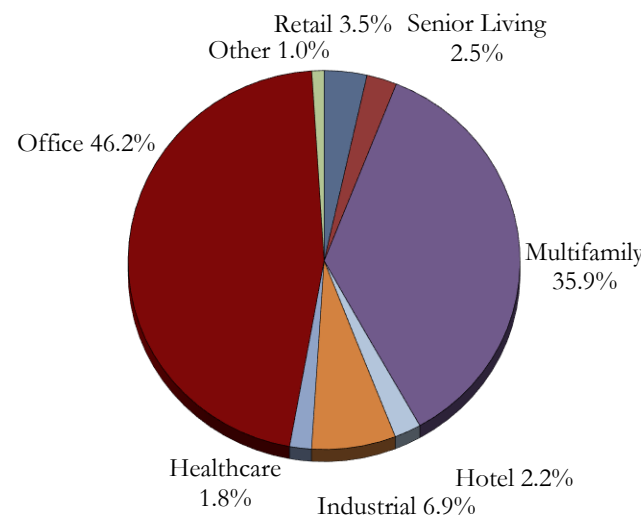
US REIF returns are leveraged gross of fees. The above returns are calculated at the Fund level and may not be reflective of the actual performance returns experienced by any one investor. Past performance is not a guarantee of future results and it is important to understand that investments of the type made by the Fund pose the potential for loss of capital over any time period. According to the Fund's valuation policy, prior to its first appraisal, all acquired investments shall be valued at cost plus capital expenditures and the new investment will join the annual valuation cycle within 12 months following the acquisition date. Since inception returns commence at the beginning of the first full year of the Fund's life.

Diversification

Property Sector Diversification

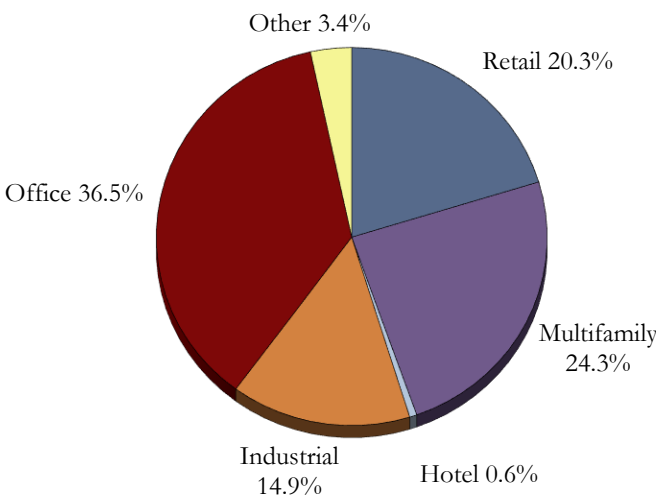
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US REIF – Gross Real Estate Market Value



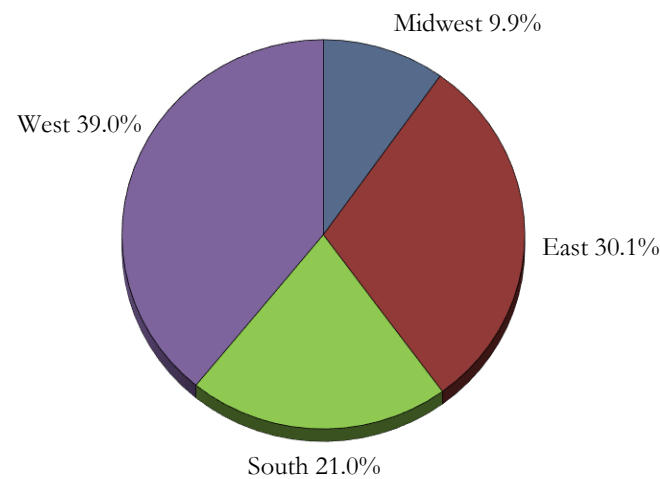
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ODCE

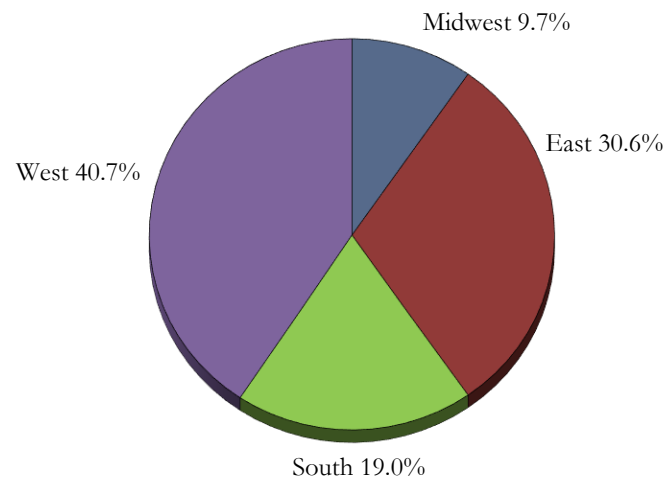


Geographic Diversification

US REIF – Gross Real Estate Market Value

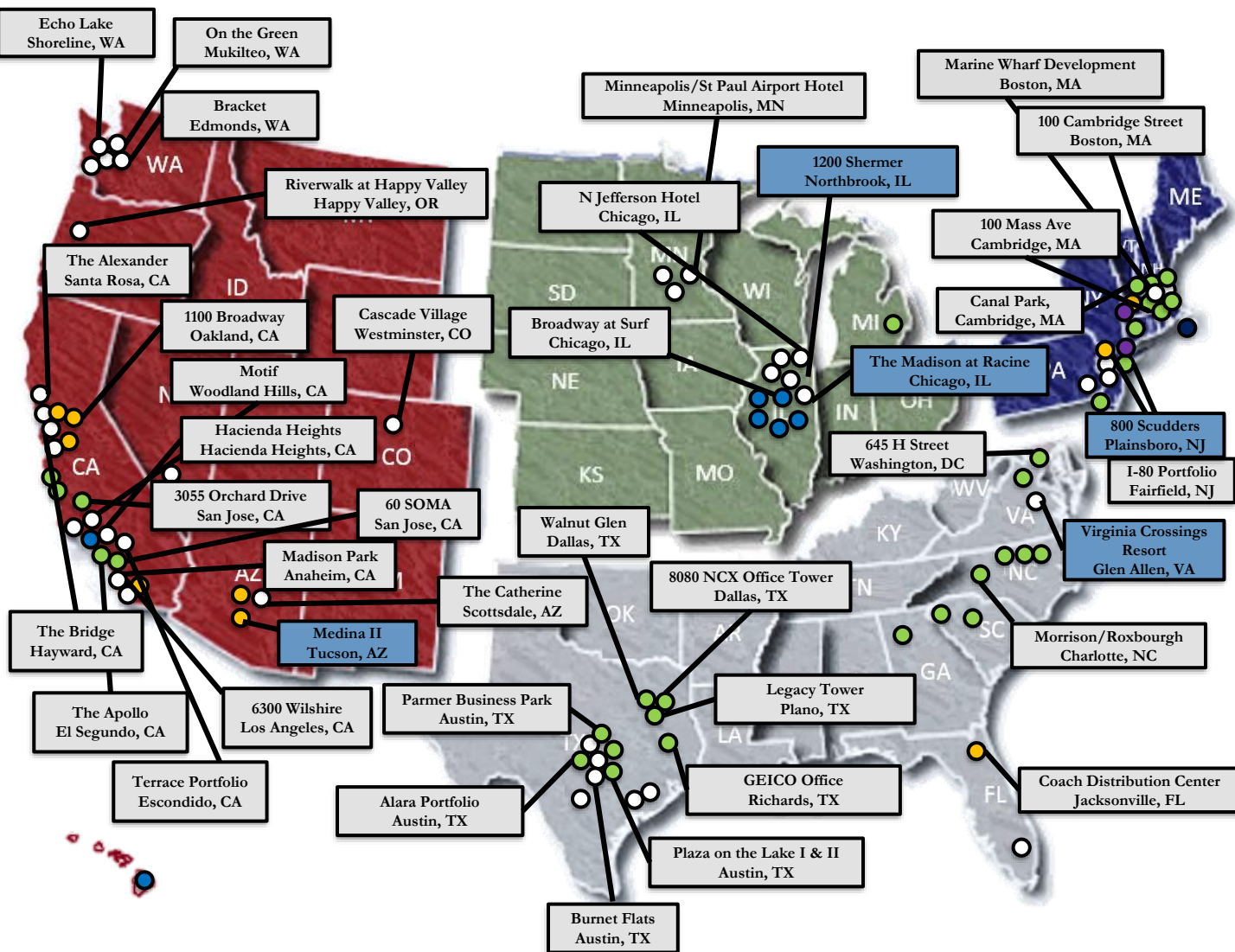


ODCE



1. Calculated using US REIF’s proportionate share of gross assets’ market value as of quarter end as of 3/31/17.

Investment Map



Portfolio: 114 properties

- Multifamily/Senior Living/Hotel
- Retail
- Office
- Industrial
- Healthcare
- Operating Company

Recent Acquisitions

Recent Sold Acquisitions

INTERCONTINENTAL
REAL ESTATE CORPORATION

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www.intercontinental.net

Portfolio Highlights

Elysian at Southern Highlands, Las Vegas, NV



Type: Multifamily
Size: 255 Units
Acquired: December 4, 2014
Purchase Price: \$53,550,000

Regency Creek, Cary, NC



Type: Office
Size: 122,087 sf
Acquired: January 23, 2015
Purchase Price: \$20,550,000

Morris Corporate Center 4, Parsippany, NJ



Type: Office
Size: 345,218 sf
Acquired: February 3, 2015
Purchase Price: \$29,250,000

The Saratoga Downs, Napa, CA



Type: Multifamily
Size: 178 Units
Acquired: February 6, 2015
Purchase Price: \$58,500,000

Portfolio Highlights

2830 Orbiter Street, Brea, CA



Type: Industrial
Size: 101,420 sf
Acquired: February 9, 2015
Purchase Price: \$14,000,000

100 Cambridge Street, Boston, MA



Type: Office
Size: 599,696 sf
Acquired: March 17, 2015
Purchase Price: \$280,000,000

Madison Park Apartments, Anaheim, CA



Type: Multifamily
Size: 768 Units
Acquired: March 31, 2015
Purchase Price: \$122,000,000

North Jefferson Street, Chicago, IL



Type: Land / Development (Hotel)
Size: 326 rooms and 7,488 sf retail space
Acquired: April 9, 2015
Purchase Price: \$93,000,000

Portfolio Highlights

Burnet Flats Apartments, Austin, TX



Type: Multifamily
Size: 179 Units and 255 parking spaces
Acquired: May 11, 2015
Purchase Price: \$36,750,000

6300 Wilshire, Los Angeles, CA



Type: Office
Size: 404,234 sf
Acquired: May 21, 2015
Projected Project Cost: \$151,000,000

Brackett Apartment Homes, Edmonds, WA



Type: Multifamily
Size: 386 Units
Acquired: June 1, 2015
Purchase Price: \$68,950,000

645 H Street, NE, Washington, D.C.



Type: Office
Size: 84,723 sf
Acquired: June 3, 2015
Purchase Price: \$51,400,000

Portfolio Highlights

The Coach Distribution Center, Jacksonville, FL



Type: Industrial
Size: 851,696 sf
Acquired: July 31, 2015
Purchase Price: \$90,500,000

The Maribelle Apartments, Santa Rosa, CA



Type: Multifamily
Size: 287 Units
Acquired: July 30, 2015
Purchase Price: \$59,000,000

Cascade Village Apartments, Westminster, CO



Type: Multifamily
Size: 444 Units
Acquired: September 9, 2015
Purchase Price: \$72,150,000

The Catherine Townhomes, Scottsdale, AZ



Type: Multifamily
Size: 539 Units
Acquired: October 1, 2015
Purchase Price: \$95,750,000

Recent Acquisitions

Hills at Hacienda Heights, Hacienda Heights, CA



Type: Multifamily
Size: 350 Units
Acquired: November 19, 2015
Purchase Price: \$81,500,000

The Bridge, Hayward, CA



Type: Multifamily
Size: 544 Units
Acquired: December 17, 2015
Purchase Price: \$158,000,000

Motif, Woodland Hills, CA



Type: Multifamily
Size: 395 Units
Acquired: December 18, 2015
Purchase Price: \$163,000,000

Parmer Business Park, Austin, TX



Type: Office
Size: 256,737 sf
Acquired: January 15, 2016
Purchase Price: \$55,550,000

Recent Acquisitions

Nolina Flats, Austin, TX



Type: Multifamily
Size: 288 Units
Acquired: January 20, 2016
Purchase Price: \$33,050,000

Abelia Flats, Austin, TX



Type: Multifamily
Size: 444 Units
Acquired: January 20, 2016
Purchase Price: \$47,650,000

Plaza on the Lake I & II, Austin, TX



Type: Office
Size: 236,551 sf and 1,041 parking spaces
Acquired: April 1, 2016
Purchase Price: \$74,700,000

Morrison/Roxborough, Charlotte, NC



Type: Office
Size: 178,338 sf and 534 parking spaces
Acquired: April 11, 2016
Purchase Price: \$35,500,000

Recent Acquisitions

The Apollo at Rosecrans, El Segundo, CA



Type: Office
Size: 548,833 sf and 1,758 parking spaces
Acquired: May 6, 2016
Purchase Price: \$328,500,000

Canal Park, Cambridge, MA



Type: Office
Size: 425,730 sf
Acquired: May 9, 2016
Purchase Price: \$304,000,000

Green Apartments, Mukilteo, WA



Type: Multifamily
Size: 427 Units
Acquired: June 9, 2016
Purchase Price: \$65,250,000

3055 Orchard Drive, San Jose, CA



Type: Office
Size: 111,285 sf
Acquired: June 17, 2016
Purchase Price: \$37,300,000

Recent Acquisitions

60 SOMA, San Jose, CA



Type: Office
Size: 234,835 sf
Acquired: July 25, 2016
Purchase Price: \$89,600,000

Walnut Glen Tower, Dallas, TX



Type: Office
Size: 464,289 sf
Acquired: September 9, 2016
Purchase Price: \$74,000,000

Riverwalk at Happy Valley, Portland, OR



Type: Multifamily
Size: 390 Units
Acquired: September 30, 2016
Purchase Price: \$76,000,000

Legacy Tower, Plano, TX



Type: Office
Size: 342,033 sf
Acquired: October 3, 2016
Purchase Price: \$135,000,000

Recent Acquisitions

I-80 Industrial Portfolio, Fairfield and Pine Brook, NJ



Type: Industrial
Size: 7 buildings, 729,756 sf
Acquired: October 5, 2016
Purchase Price: \$78,100,000

8080 NCX Office Tower, Dallas, TX



Type: Office
Size: 289,041 sf
Acquired: November 29, 2016
Purchase Price: \$58,450,000

Minneapolis Airport Hotel, Minneapolis, MN



(Rendering)

Type: Hotel to be Developed
Size: 295 rooms and 314 parking spaces
Acquired: October 21, 2016
Purchase Price: \$91,200,000

1000 Mass Ave, Cambridge MA



Type: Office
Size: 105,062 sf
Acquired: December 16, 2016
Projected Project Cost: \$69,500,000

Recent Acquisitions

Terrace Portfolio, Escondido, CA



Type: Multifamily
Size: 551 Units
Acquired: December 19, 2016
Purchase Price: \$84,420,000

1100 Broadway, Oakland, CA



(Rendering)

Type: Office Development
Size: 366,227sf and 145 Parking spaces
Land closing date: March 14, 2017
Initial Purchase Price: \$10,110,000
Projected Project Cost: \$197,593,960

The Broadway at Surf, Chicago, IL



Type: Retail
Size: 134,285 sf
Acquired: December 22, 2016
Purchase Price: \$35,000,000

GEICO Office, Richards, TX



Type: Office
Size: 228,506 sf
Acquired: May 25, 2017
Purchase Price: \$52,650,000

Recent Acquisitions

Echo Lake, Shoreline, WA



Type: Multifamily

Size: 289 Units, 8,999 sf of retail space
and 316 garage spaces

Purchase Price: \$85,500,000

Acquired: May 31, 2017

Pending Acquisitions

The Marine Wharf Development, Boston, MA



Type: Land/ Development (Hotel) (Rendering)

Size: 245 rooms, 166 suites, 21,850 sf retail and 77 parking spaces

Ground lease finalized: March 16, 2017

Projected Project Cost: \$162,300,000

Professional Services & Fees

▪ Fee Structure

- Management Fee
 - 1.10% on investments up to \$25 million
 - 1.00% on investments from \$25 million up to \$50 million
 - 0.85% in investments from \$50 million up to \$100 million
 - 0.75% on investments of \$100 million and above
 - **Annual management fee is paid on drawn capital, original par amount (not NAV)**
- Performance Fee
 - To be earned only in years when the Fund returns in excess of 8%
 - Members will receive a preferred return of 8% per annum, thereafter, 80% to the member and 20% to the manager
 - Performance fee shall be calculated and adjusted on an annual basis, subject to a clawback
 - Subject to high-water mark

▪ Fund Auditor

- KPMG

▪ Valuation Manager

- Altus Group (formerly PricewaterhouseCoopers)
 - All Fund Investments are appraised independently quarterly, with the exception of newly acquired assets which will join the appraisal cycle within two quarters of purchase.

▪ Legal Counsel

- Mayer, Brown, Rowe & Maw LLP (Chicago)
- Wilmer Cutler Pickering Hale and Dorr, LLP (Boston, Washington D.C)
- Bradley & Associates (Boston)

Additional Inserts

USREIF Debt Appreciation Sensitivity Analysis Quarterly												
Interest Rate Basis Point Change	25	50	75	100	125	150	175	200	225	250	275	300
Debt Valuation Change	31,966,094	57,619,516	83,272,937	108,926,358	136,068,280	161,721,701	187,375,123	213,028,544	240,587,186	266,240,607	291,894,028	317,547,450
Fund NAV as of 12/31/2016	3,444,897,798	3,444,897,798	3,444,897,798	3,444,897,798	3,444,897,798	3,444,897,798	3,444,897,798	3,444,897,798	3,444,897,798	3,444,897,798	3,444,897,798	3,444,897,798
Debt Appreciation	0.93%	1.67%	2.42%	3.16%	3.95%	4.69%	5.44%	6.18%	6.98%	7.73%	8.47%	9.22%
The returns above show the effects on debt appreciation as part of total appreciation calculation. For example, if rates were to rise 25 basis points, the total debt appreciation would be 0.93% for a quarter.												
Total return is calculated by adding income, property appreciation and debt appreciation.												

The returns above are calculated on the Fund's NAV as of 12/31/2016. This analysis does not project in any way the Fund's debt appreciation or total returns.

As of March 31, 2017															1Q17					Incl CapEx							US REIF's share	
Property Name	City	State	Property Type	Current SF	Current units	Fund Own. %	Acquisition Date	Acquisition Price	Total Cost at 3/31/17	Market Value at 12/31/16	Capital Additions	Unrealized Gain/(Loss)	Market Value at 3/31/17	MV per SF/Unit	% Incr/(Decr) from 4Q16 MV	% Incr/(Decr) from Total Cost	Debt Balance	LTV Fund Own %	Debt Maturity Date	Current Qtr Unrealized Gain/(Loss)	2830 Orbiter Street							
Saratoga Downs	Napa	CA	Multifamily	217,122	178	80%	02/06/15	58,050,000	58,841,350	61,900,000	17,063	(17,063)	61,900,000	347,753	0.0%	5.2%	38,731,000	62.6%	3/1/2025	313,595	Saratoga Downs							
2830 Orbiter Street	Brea	CA	Industrial	101,420	-	100%	02/09/15	14,000,000	14,295,725	11,800,000	16,596	(16,596)	11,800,000	116	-0.1%	-17.5%	-	0.0%		(16,596)	2830 Orbiter Street							
100 Cambridge	Boston	MA	Office	599,696	-	100%	03/17/15	279,600,000	286,018,552	320,400,000	414,182	1,685,818	322,500,000	538	0.5%	12.8%	135,000,000	41.9%	4/10/2025	1,685,818	100 Cambridge							
Madison Park	Anaheim	CA	Multifamily	484,536	768	95%	03/31/15	133,217,045	141,796,384	147,500,000	370,847	929,153	148,800,000	307	0.6%	4.9%	87,813,000	59.0%	4/1/2025	875,585	Madison Park							
Jefferson Hotel	Chicago	IL	Hotel	264,134	336	90%	04/08/15	10,000,000	89,432,762	98,000,000	(735,546)	835,546	98,100,000	291,964	0.9%	9.7%	57,567,164	58.7%	11/6/2019	852,884	Jefferson Hotel							
Burnet Flats	Austin	TX	Multifamily	145,205	179	100%	05/11/15	36,750,000	36,997,698	34,600,000	58,098	41,902	34,700,000	193,855	0.1%	-6.2%	20,439,000	58.9%	6/1/2025	41,902	Burnet Flats							
6300 Wilshire Blvd.	Los Angeles	CA	Office	391,542	-	80%	05/21/15	148,827,451	157,796,557	166,500,000	1,437,901	(37,901)	167,900,000	429	0.0%	6.4%	70,273,180	41.9%	5/21/2020	13,295	6300 Wilshire Blvd.							
Brackett	Edmonds	WA	Multifamily	317,570	386	85%	06/01/15	68,950,000	73,675,192	81,100,000	630,475	69,525	81,800,000	211,917	0.1%	11.0%	45,513,000	55.6%	6/1/2025	175,743	Brackett							
645 H Street	Washington	DC	Office	84,724	-	100%	06/03/15	51,400,000	52,652,674	58,300,000	116,860	(116,860)	58,300,000	688	-0.2%	10.7%	28,050,000	48.1%	6/3/2025	(116,860)	645 H Street							
The Alexander	Santa Rosa	CA	Multifamily	211,048	287	85%	07/30/15	59,000,000	63,327,269	60,900,000	584,197	525,803	62,010,000	216,063	0.9%	-2.1%	38,350,000	61.8%	7/30/2022	446,933	The Alexander							
One Coach Way	Jacksonville	FL	Industrial	851,696	-	100%	07/31/15	90,500,000	90,855,079	90,900,000	-	-	90,900,000	107	0.0%	0.0%	46,000,000	50.6%	7/31/2022	-	One Coach Way							
Cascade Village	Westminster	CO	Multifamily	340,674	444	93%	09/09/15	72,487,916	76,179,280	78,700,000	580,241	1,219,759	80,500,000	181,306	1.5%	5.7%	47,500,000	59.0%	3/1/2022	869,466	Cascade Village							
The Catherine Townhomes	Scottsdale	AZ	Multifamily	549,493	539	90%	10/01/15	95,750,000	101,744,134	98,800,000	546,167	(546,167)	98,800,000	183,302	-0.5%	-2.9%	57,450,000	58.1%	10/1/2022	(491,551)	The Catherine Townhomes							
Hacienda Heights	Hacienda Heights	CA	Multifamily	277,250	350	95%	11/19/15	81,500,000	84,718,698	88,400,000	784,431	(284,431)	83,900,000	239,714	-0.3%	-1.0%	51,140,000	61.0%	12/1/2025	(270,210)	Hacienda Heights							
The Bridge	Hayward	CA	Multifamily	452,005	544	95%	12/17/15	156,571,617	159,091,425	163,200,000	347,647	(247,647)	163,300,000	300,184	-0.2%	2.6%	104,983,000	64.3%	7/1/2022	22,196	The Bridge							
Motif	Woodland Hills	CA	Multifamily	419,290	395	95%	12/18/15	1																				

Notes: All values represent 100% ownership figures, except where noted. Acquisition price includes adjustments for assumed loans at the time of purchase.

											Sales				
Property Name	City	State	Property Type	SF	Units	Fund Own. %	Acquisition Date	Acquisition Price	Total Cost		Sale Date	Sale Price	Price per SF/unit	US REIF IRR	US REIF Multiple
Realized Investments															
Silicon Valley - Mabury	San Jose	CA	Industrial	217,825		100%	11/14/08	22,796,000	23,444,969		4/30/2012	25,036,495	115	6.2%	1.2
Westport Plaza	St Louis	MO	Office	699,679		98%	11/05/07	84,700,000	90,625,517		6/28/2012	33,000,000	47	N/A	0.1
Golden Town Center	Golden	CO	Retail	117,882		100%	06/29/07	19,350,000	20,057,927		11/22/2013	19,015,000	161	3.1%	1.1
800 Scudders Mill Rd	Plainsboro	NJ	Office	731,104		15%	07/28/11	35,000,000	203,856,310		8/11/2016	305,000,000	417	16.2%	2.0
1200 Shermer Road	Northbrook	IL	Office	80,811		100%	08/15/07	15,000,000	16,790,374		11/1/2016	9,800,000	121	-16.2%	0.5
Breakpointe	Isla Vista	CA	Student Housing	71,534	94	100%	05/17/10	27,504,261	28,190,667		1/19/2017	33,800,000	359,574	6.2%	1.4
Coronado	Isla Vista	CA	Student Housing	42,275	55	100%	05/17/10	14,995,739	15,545,987		1/19/2017	18,200,000	330,909	5.2%	1.4
TOTAL Breakpointe and Coronado	Isla Vista	CA	Student Housing	113,809	149	100%	05/17/10	42,500,000	43,736,655		1/19/2017	52,000,000	348,993	5.8%	1.4
The Madison at Racine	Chicago	IL	Multifamily	191,703	216	90%	08/30/12	2,500,000	62,499,444		3/14/2017	99,600,000	461,111	28.5%	2.5

As a part of the sale of 800 Scudders, the Fund gave the buyer a credit of \$8.5M for a tenant improvement allowance owed on Mandatory Space. There was an additional \$7.1M placed into escrow that will be released monthly, based upon an eight year amortization schedule, to the buyer if the Tenant does not lease the Optional Expansion Space. If the Tenant does lease the Optional Expansion space, the escrow will be released to the Fund and the buyer will pay up to an additional \$23M depending on how much space is leased and in what year rent commences.

INTERCONTINENTAL REAL ESTATE CORPORATION

Executive Committee

Peter Palandjian
Chief Executive Officer & President

Paul Nasser
Chief Financial Officer,
Chief Operating Officer &
Vice President

Thomas Taranto
Chief Investment Officer
& Vice President

Investment Committee

Peter Palandjian
Paul Nasser
Thomas Taranto
Steven Centrella
Jessica Levin
Michael Keyes
Alissa Crafa

Corporate Finance

David Carella
Director,
Corporate Finance

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Performance Reporting

Marketing & Communications

Administration

Information Technology

Investor Sales and Client Services

Risk Analysis

Leon Palandjian
Chief Risk Officer

Asset Management

Development & Construction

US

New England

Research & Portfolio Analysis

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Bart Weinstein
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Matthew Harrington
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John Schmitt
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Peter Hapgood
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Mark Warcup
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Richard Clark
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